

Your 2026 → 2027 Growth Worksheet

Grab a pen — let's fill this out together.

01 REVENUE & PROFIT

2026 Projected Revenue	\$	
2027 Revenue Goal	\$	
2026 Profit Margin		%
2027 Profit Margin Goal		%
Revenue Growth Needed		%

02 PROJECT MIX & SPECIFIERS

Project Types We Want More Of

Geographies We Want More Of

2027 Specifier-Sourced Revenue Goal	\$	
# of New Trade Partner Relationships		
Named Owner of This Goal		

Tip: Revisit this worksheet every quarter — not just once a year.